# SOAR OCTOBER 2018

fraternal Order of Eagles

2017-2018 Financial Report

Bridge to the Cure

Eagles Take Over Texas, Giving Nearly \$500,000 To Charity

THE FRATERNAL ORDER OF EAGLES







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his year, we have set a membership goal of Net Gain +2%. Membership is the driving force behind the Fraternal Order of Eagles. To accomplish this goal, we ask our fellow brothers and sisters to work together as a unit to recruit new people to join. Our organization is proud and vibrant, working every single day to help make our communities better. But in order to stay strong and able, we must continue to replenish our ranks.

Inside the pages of the Soar, you'll read more about this years International Convention, the Diabetes Research Center, and the Esko Suit. With all the good we are doing as an organization, it is our hope that you use this information to help continue to grow our membership and meet our membership goal.

Fraternally,

Carl & Althea

## 2018

Bluegrass musicians
Dailey & Vincent with
Jimmy Fortune helped
present a \$60,000
check from GWP Tom
McGrath and GMP
Helen Poehner for the
Diabetes Research
Center during the
Welcome to Dallas
Show on Sunday,
July 8.



# A GOOD TIME FOR A Great Cause

For more information, recaps and photos visit the Fraternal Order of Eagles convention page at www.foe.com.

IN JULY, the Fraternal Order of Eagles headed to sunny Dallas, Texas for the 2018 International Convention. Members traveled from all over the United States and Canada for a week of events held inside the Omni Dallas Hotel.

Once again, charity was the focal point as the Eagles used the week to raise money, present grants, enjoy a variety of outstanding entertainment, and experience the installation of new officers, including your new Grand Worthy President Carl Burnett and Grand Madam President Althea Lane.



During the Convention members were able to raise \$23,398.50 from daily donations and the F.O.E. presented \$450,000 in grants. Out of that total, \$60,000 was given to the University of Vermont Medical Center, and an additional \$60,000 was granted to the F.O.E. Diabetes Research Center.

Check presentations also included \$274,715.49 raised for GWP Tom McGrath's Charity Bridge to the Cure during his year, \$99,611 for GMP Helen Poehner's Honor Flight Tri-State project, and \$36,587.80 for Poehner's Alzheimer's research charity.

During the week, registered members attended a multitude of class where they were able to learn more about the duties of Presidents and Trustees, tips on recruiting new members, applying for grants, running a fiscally sound Aerie, and more.

They were also treated to the impressive performances demonstrated by the future generations of Eagles through the annual Eagles Talent Show and the God, Flag & Country Competition.

The Grand Aerie thanks all those who attended this year's Convention and we encourage all those that are interested to join us in Louisville, Kentucky from July 8-11, 2019 for another incredible experience.

#### **2018 HIGHLIGHTS**

#### SUNDAY

GWP Tom McGrath presents \$274,715.49 in grants to his charity, Bridge to the Cure.

#### MONDAY

NASCAR Fraternal Order of Eagles Racing driver Justin Haley visits the Omni Hotel with his official #24 Chevy truck to meet with members.

#### **THURSDAY**

Daily Donations collected throughout the week raised a total of \$23,398.50.

#### **DAILY DONATIONS**

SATURDAY: \$865

SUNDAY: **\$2.058** 

SUNDAY SHOW: \$1,313

MONDAY AERIE SESSION: \$1,075

MONDAY AUX. SESSION: \$1.593

LADIES' BANQUET: \$910

TUESDAY AERIE SESSION: \$1,203

TUESDAY AUX. SESSION: \$1,525

MR. & MRS. BANQUET: **\$1,780** 

WED. AERIE SESSION: \$1,525

WED. AUX. SESSION: \$1,645

PARADE OF CHAMPIONS: \$1.377

THURSDAY AERIE SESSION:

\$1,284

THURSDAY AUX. SESSION:

**\$1,576.50** TOTAL:

\$23,398.50



#### **2018 CHARITY GRANTS**

FOE DIABETES
RESEARCH CENTER
\$60,000

THE UNIVERSITY OF VERMONT
MEDICAL CENTER
\$60,000

THE RESEARCH FOUNDATION \$30,000

DAMON RUNYON CANCER
RESEARCH FOUNDATION
\$30,000

THE MENNINGER FOUNDATION \$30,000

BLANK CHILDREN'S HOSPITAL \$30,000

SCHNECK MEDICAL CENTER
FOUNDATION
\$30,000

MISSOURI HEART INSTITUTE \$30,000

ORLANDO REGIONAL
HEALTHCARE FOUNDATION
\$30,000

THE UNIVERSITY OF MICHIGAN RESEARCH \$30,000

NATIONAL JEWISH HEALTH \$30,000

FOE DIABETES
RESEARCH CENTER
\$30,000

THE UMASS MEMORIAL FOUNDATION \$30,000

TOTAL: **\$450,000** 



#### DO MORE.

THE F.O.E. GIVES BACK 100% OF THE MONEY RAISED BY OUR MEMBERS

in the form of charitable grants each year.



#### **AERIE RITUAL RESULTS**

CLASS	WINNER	SCORE
Team Class B	Wellington, OH #2051	99.767
Team Class B-3	Wellington, OH Team #2	99.978
Jr. Past Worthy President	Jim Donaldson, Wellington, OH #2051	100
Jr. Past Worthy President	Thomas Weaver, Bryan, OH #2233	100
Jr. Past Worthy President	Bob Wahls, Carlisle, PA #1299	100
Worthy President	Chuck Weber, Casper, WY #306	99.9
Worthy Vice President	Dave Andrews, Puyallup, WA #2308	100
Worthy Vice President	Ed Campbell, Wellington, OH #2051	100
Worthy Vice President	Terry Smith, Crawfordsville, IN #1005	100
Worthy Chaplain	Tom Smith, Wellington, OH #2051	100
Worthy Chaplain	Doug Lind, Albert Lea, MN #2258	100
Worthy Conductor	Alan Staley, Green River, WY #2350	100
Worthy Conductor	Bill Schramm, Wellington, OH #2051	100

#### **AUXILIARY RITUAL RESULTS**

CLASS	WINNER	SCORE	
Team Class B	Springfield, MO #3934	99.099	
Team Class B-3	MINK #2	99.4	
Class B-2	Medford, OR #2093	97.374	
Team Class A	Muskegon, MI #668	95.196	
Grand Officers Competition	Grand Aerie Officers	99.8	
Jr. Past Madam President	Debbie Sharp, New Carlisle, OH #3491	100	
Jr. Past Madam President	Shirley Ann Willis, Ogden, UT #2472	100	
Jr. Past Madam President	Lucille Lawrence, Calgary, AB #2098	100	
Madam President	Doris Bateson, Lawrence, KS #309	100	
Madam Vice President	Valerie Staley, Green River, WY #2350	100	
Madam Chaplain	Bobbi Drozanowski, Osborn, AZ #2843	99.95	
Madam Conductor	Marna Newby, The Dalles, OR #2126	100	
Madam Conductor	D'On Lazenby, Ogden, UT #2472	100	
Madam Conductor	Kelly Batchelder, Missoula, MT #32	100	

#### **GRAND AERIE VS. GRAND AUXILIARY RITUAL RESULTS**

POSITION	TEAM	SCORE
1	Grand Aerie	99.8
2	Grand Auxiliary Team 1	95.197
3	Grand Auxiliary Team 2	90.088

For a complete rundown of results, visit www.foe.com.













# AND COUNTRY ORATORY COMPETITION

Congratulations to the 1st place winners of the 2018 F.O.E. GF & C Competition!

GOD, FLAG,

10 & 11 HAVEN SMITH, GA 12 & 13 CLARY MINNICK, GA 14 & 15 CARTER MILATOVICH. OH

## **CONVENTION EVENTS**

#### JUSTIN HALEY

Justin Haley visited the 2018 Convention with his GMS FOE #24 truck. During the convention, he met with fans and signed t-shirts.

#### F.O.E.'S GOT TALENT!

Talent Show participants pose for a group picture following the Wednesday night event.

#### ② INSTALLATION OF OFFICERS

Grand Worthy Presidents Carl Burnett and Althea Lane are installed during the Installation of Officers ceremony.

#### GOD. FLAG. AND COUNTRY

God, Flag & Country participants pose during the annual Welcome Show.

#### MR. & MRS. BANQUET

Country superstar LeeAnn Womack gave an outstanding performance during the Mr. & Mrs. Banquet.



# Honoring Our Vets

#### JPGMP HELEN POEHNER RAISES \$100K FOR HONOR FLIGHT

#### EACH YEAR,

Honor Flight helps
thousands of veterans visit
Washington, D.C., free of
charge. The cost to sponsor
a vet is approximately
\$500, so with Helen's
fundraising efforts, the
Fraternal Order of Eagles
is proud to help 200
veterans realize this dream
opportunity as a thank you
for their incredible service
to our country.

On August 4, Jr. Past Grand Madam President Helen Poehner presented representatives from Honor Flight Tri-State with a check for \$99,611 - the amount raised throughout her year as GMP.

As the crowd gathered at Poehner's homecoming cheered the accomplishment, she pledged another \$389 of her own money to bring the total to an even \$100,000.

The act was perfectly representative of the incredible generosity shown by Sisters and Brothers throughout the year as Poehner made it her quest to help Honor Flight provide an incredible experience to many veterans across Ohio, Indiana and Kentucky.

Through the efforts of the F.O.E. and Poehner, veterans in the program will receive a trip to Washington, D.C., including airfare, bus tour, a Honor Flight T-Shirt, name badge souvenir, three meals and an assigned guardian for the one-day trip.

Poehner's chosen project furthers the Fraternal Order of Eagles' commitment to veterans, which also includes protection through our Memorial Foundation, a free year of membership through the Those Who Serve program, care packages to troops serving overseas through Operation Eagle and more.

Thank you to Helen and everyone throughout the jurisdiction who made this amazing donation possible.





#### **GWP RE-ENROLLMENT CONTEST WINNER**

HUBER HARRIS JR. NEW MADRID, MO #4206

#### RE-ENROLLMENT CONTEST PRIZE COMES AT PERFECT TIME FOR NEW MADRID #4206 TRUSTEE

Little did Huber Monroe Harris Jr. know that when he re-enrolled former Eagle member Brad Tanner, he would end up the winning recipient of Past Worthy Grand President Tom McGrath's \$5.000 re-enrollment award.

When Harris Jr., a trustee at New Madrid, Mo., Aerie #4206, heard that Tanner's membership had expired, he reached out and got him to re-enroll, which then granted Harris an entry in McGrath's contest.

To be eligible to win one of the two contests, one had to re-enroll a former member from June 1 through November 30 or December 1 through May 31.

He was elated to be the contest winner.

"It couldn't have come at a better time," Harris Jr. said in response to him winning.

Harris Jr. is a family man who resides in Missouri and is currently helping take care of his four grandchildren while the children's mother works at the local hospital.

He plans on using the money to help cover bills and help support his family.

Harris Jr. said that what his daughterin-law Kathy makes at the hospital isn't enough to support herself and her children, while her husband looks for work.

Harris Jr. joining the Aerie was originally not part of his plan when he first reached out to the F.O.E., but the organization has been a substantial part of his life ever since.

Back in 1994, he was helping his friend Jim Jackson, who runs a traveling carnival, find an organization to sponsor the carnival. So Harris Jr. approached the Aerie's secretary, who then told him to attend an Aerie meeting, and then attend a City Council meeting. After Harris Jr. followed what the Aerie asked, they were eager to sign him on as a member.

After he joined, one of #4206's trustees dropped out of the position two weeks later, and Harris Jr. was asked to take his place.

He has been a trustee of the Aerie ever since, and his friend, up until this year, has hosted his carnival annually since 1994. Jackson recently retired this year, but his sister has taken over running the carnival.







## **EAGLES DONATE 4TH EKSO GT SUIT** TO DES MOINES REHAB CENTER

On July 27, the Iowa State Fraternal Order of Eagles, in partnership with SoldierStrong, donated an Ekso GT robotic exoskeleton to the Younker Rehabilitation Center in Des Moines, Iowa, Grand Worthy President Carl Burnett was on hand for the official dedication, along with Past Iowa State Presidents John Haidsiak and Ann Reed, who raised the funds for the donation during their year as Presidents, Lew Reed Spinal Cord Injury Fund International Director Greg Martin, Iowa Governor Kim Reynolds and Iowa Lt. Governor Adam Gregg.

The suit is the fourth donated by the Fraternal Order of Eagles. Currently, several States are working on funding additional suits as their State Charity for the year. If you would like more information about how to make the Ekso Project your Charity or on how you can look into donating a suit, contact the Grand Aerie Marketing Department at marketing@foe.com or via phone at 614-883-2210.

#### **DONATED SUITS**

#### MINNEAPOLIS, MN

Minneapolis Veterans Affairs Hospital

#### LONG BEACH, CA

Long Beach Veterans Affairs Hospital

#### . . . . . . . . . . . . . OMAHA, NE

CHI Immanuel Medical Center . . . . . . . . . . . . .

#### DES MOINES, IA

Younker Rehabilitation Center



# TO THE CURE

"I learned to see diabetes as a challenge that I have to rise to, each and every day"

#### - ALEX REIDY



In 2017, the Bridge to the Cure project began as a one-year fundraising campaign by then-Grand Worthy President Tom McGrath,

ultimately raising nearly \$300,000 during his year in office.

The project was developed as the logical evolution of the Eagles' commitment to battle diabetes through its Fraternal Order of Eagles Diabetes Research Center at the University of Iowa.

The DRC, which occupies more than 30,000 sq. ft., on the third and fourth floors of Iowa's Pappajohn Biomedical Discovery Building, plays host to more than 100 researchers who have been leveraging a

\$25 million gift from the F.O.E. to fund a wealth of groundbreaking research projects.

The Bridge to the Cure aims to take that research to the next level by raising funds to conduct preliminary drug trials to determine the potential viability of new diabetes-related drugs in the marketplace.

Once the Eagles' DRC fund reaches \$2 million, the process of selecting research studies for drug trials will begin. A special committee, led by DRC Director Dr. E. Dale Abel and including one member of the FOE's choosing, will suggest projects with the best chance of success.

Those suggestions will be passed on to the FOE's Board of Grand Trustees, who will then vote whether or not to approve the release of funds from the DRC to





Jr. Past Grand Worthy President Tom McGrath and Grand Worthy Outside Guard Danny Jones pose with the Flyin' Eagles of Muncie, Ind., #231 during a special Bridge to the Cure Benefit on Sept. 8. The benefit collected more than \$11,000 to benefit the F.O.E. Diabetes Research Center.

help fund preliminary drug testing.

The testing process includes animal testing and other vigorous experimentation and, if successful, could then be presented to pharmaceutical companies, who would fund further testing on humans and obtaining the necessary FDA approvals to take the drug to market.

On average, new drugs can take anywhere from 4-8 years from initial testing to market. In the past, diabetes medications simply had to lower blood sugar. Now, medications undergo much more stringent testing to ensure that blood sugar isn't being lowered at the expense of other bodily organs or functions.

While there are NO commitments in place in terms of fundraising, the initial \$2 million fundraising goal was established to ensure testing funded through the DRC is of the highest quality.

When the DRC project was established in 2008, the Eagles' ultimate goal was to find a cure for diabetes. In order to continue the pursuit of that dream and make a cure available for millions around the world, Eagles must continue to help fund these important studies and ensure that the legacy built through our

research dollars is not squandered.

The DRC has built an incredible team of researchers focused daily on finding a cure. Now, we must build the bridge to make that cure a reality.







Our Diabetes Center faculty are leaders in diabetes research but occasionally their research leads them to some other areas that

are of broad societal interest. This is exemplified by the work of FOEDRC member Dr. Wei Bao MD Ph.D.

Recently Dr. Bao has found an important relationship between certain food allergies and autism. Autism spectrum disorder (ASD) is a complex neurodevelopmental disorder. While surveillance projects have consistently shown an alarming increase in the rate of ASD in US children. the causes of ASD remains unclear. Evidence from animal studies shows that food allergy in mice can induce autistic-like behavioral changes, including reduced social interaction, increased repetitive behavior, and impaired spatial memory. However, little is known on the relation between food allergy and ASD in humans.

In an analysis of a nationwide population-based study involving nearly 200,000 children, Dr. Bao and colleagues reported that children with food allergy are twice more likely to have been diagnosed with ASD. Respiratory allergy and skin allergy are also linked to ASD in this study. Dr. Bao and his colleagues proposed that immune dysfunction may be a shared mechanism for different types of allergic conditions in association with ASD. and additionally, impairment in a gut-brain-behavior axis may link food allergy to ASD. The work was published in the Journal of the American Medical Association (JAMA - Network Open).

In an Invited Commentary accompanying with this research article, Dr. Christopher J. McDougle, the Director of the Lurie Center for Autism at Harvard Medical School, wrote that "To my knowledge, the results [from the present study are the first to document the association of food allergy with ASD with confidence, in part based on the large sample size [the authors] accessed." He believes that evidence from the present study in conjunction with previous animal studies underscores the need to define "an immune-mediated subtype of ASD".

Visit the News page at foe.com at the first of every month to read the latest DRC Update from Dr. Abel.



#### DEAR BROTHERS AND SISTERS OF THE FRATERNAL ORDER OF EAGLES:

Thank you, once again, for believing in us and trusting us to advance a shared vision for diabetes research. In the U.S. alone, this disease affects 30.3 million people, including 23.1 million who have been diagnosed with the disease and 7.2 million who don't yet realize they are affected. With your ongoing support of the Fraternal Order of Eagles Diabetes Research Center at the University of Iowa, we are finding ways to help the millions affected by diabetes.

The past year has been full of nonstop, high-quality research. The extraordinary depth and breadth of our research reflects our interdisciplinary approach and spirit of innovation. Our faculty members have made new and exciting inroads to discovering the intricate mechanisms of the disease as well as developing ways to treat diabetes and its complications.

While our team is strong, and our facility is bursting at the seams, we are excited to add Sue C. Bodine, PhD, as a professor of endocrinology and metabolism and Ethan J. Anderson, PhD, as an associate professor in the UI Department of Pharmaceutical Sciences and Experimental Therapeutics.

When you look at how far our collaborative team has come throughout the past decade, it is clear that your gift has had a tremendous impact. We began with 5 faculty members, 20 researchers, and \$1 million in National Institutes of Health (NIH) funding. Today, we have 102 faculty, 629 researchers, and more than \$100 million in NIH funding. It's amazing how the seed of an idea can grow!

We greatly appreciate your generosity and your efforts to raise awareness for diabetes-related research. Your involvement means so much to our team and to the millions who struggle to manage their diabetes.

Sincerely,

E. Dale Abel, MD, PhD

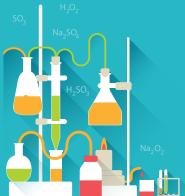
John B. Stokes III Chair in Diabetes Research Director, the Fraternal Order of Eagles Diabetes Research Center at the University of Iowa

# **NEWS**HIGHLIGHTS

Our teams have produced results in research related to everything from synthesizing fat cells to discovering markers for gestational diabetes. Here are a few projects that demonstrate the diversity of the work generated by our investigators:

#### **NEW DEVICE DIAGNOSES DIABETIC RETINOPATHY**

Artificial intelligence (AI) has been built into a new FDA-approved device that makes it possible to easily detect and diagnose diabetic retinopathy in any medical office setting. Designed and developed by Michael Abramoff, MD, PhD, professor of ophthalmology and visual sciences, the IDx-DR device takes a picture of the retina, and the AI software quickly analyzes those images to determine if the patient has the characteristic lesions associated with diabetic retinopathy. The Diabetes and Endocrinology Center at UI Health Care-lowa River Landing in Coralville began using the device in June. This allows for early diagnosis and referrals to eye specialists when diabetic retinopathy is detected.



#### **NEW PANCREATIC PROTEIN IDENTIFIED**

Rajan Sah, MD, PhD, associate professor of internal medicine, in the Division of Infectious Diseases, has discovered a new protein in the pancreatic beta cell called SWELL1. Dr. Sah's research appeared in *Nature Communication* in January 2018. It describes SWELL1 as a beta-cell protein and ion channel in the pancreas that is responsible for activating insulin secretion. This type of activating ion channel has not been studied thoroughly, but it could represent a target for pharmaceutical interventions. The American Diabetes Association is funding Dr. Sah's research with a \$345,000 award throughout the next three years.

#### RESEARCHERS TURN EXERCISE INTO A GAME

The research group associated with Philip Polgreen, MD, MPH, an associate professorIn the Division of Infectious Diseases, received a pilot grant to monitor the activity of diabetics and pre-diabetics. This inspired the design of MapTrek, a Fitbit game that helps players imagine they are in interesting locations, such as the Grand Canyon. The collaborative study, led by Dr. Polgreen and Lucas Carr, PhD, from the UI Department of Health and Human Physiology, found that 146 participants who were sedentary at work walked 2,092 more steps per day when they played MapTrek on their Fitbits than a group that only used Fitbits. That clinically significant increase in activity can reduce cardiovascular disease and improve overall health. However, activity growth leveled off during the 10-week study, which has turned the team toward improving the game to sustain interest in being active.



#### STRONG INTEREST IN THE CENTER'S RESEARCH

Major granting organizations, medical publications, and media outlets have stepped up their recognition of the efforts of our research groups.

- Our faculty members received 10 new grants from December 2017-July 2018.
- Major organizations continue to renew funding for our research.
- Nearly two dozen of our projects were published in the past year.
- The media featured our members and their research in dozens of articles.

#### PILOT GRANT APPLICATIONS INCREASE

Throughout the years, the center has offered pilot grants to promote internal faculty recruitment. In June 2018, more than 30 researchers applied for three grants of \$50,000 per year, renewable for a second year if the researcher can demonstrate progress. This grant program encourages early-stage investigators from across the university to contribute to diabetes research.



### ABEL TO LEAD THE ENDOCRINE SOCIETY



John B. Stokes III Chair in Diabetes Research Director, the Fraternal Order of Eagles Diabetes Research Center at the University of Iowa

Director Dr. E. Dale Abel became president-elect of the Endocrine Society, a global organization of 18,000 scientists and clinical practitioners. In February 2018, he presented information on diabetes and the heart at the University of Iowa's 35th Annual Presidential Lecture and the 20th annual Astute Clinician Lecture for the National Institutes of Health.



In September 2017, the FOE Grand Aerie Officers joined Dr. Dale Abel and University of Iowa leadership to celebrate the appointment of Dr.

Chris Adams, MD, PhD to the Fraternal Order of Eagles Chair in Diabetes Research, and the appointment of Yumi Imai, MD, to the Fraternal Order of Eagles Professor in Diabetes Research.





Keep up with our headlines: medicine.uiowa.edu/diabetes/news



#### FOR MORE INFORMATION, PLEASE CONTACT:

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#### ALLI INGMAN

Assistant Vice President, Health Sciences Development The University of Iowa Center for Advancement 800-648-6973 / 319-467-3401 alli.ingman@foriowa.org







## **METAvivor**

#### THE Grand Worthy President's PROJECT

#### **GWP CARL BURNETT**

set sail with more than 50 other dedicated Eagles (pictured above at Skagway, Alaska, Eagles #25) for a charity cruise of Alaska, raising \$6,500 for his charity Metavivor and GMP Althea Lane's charity, City of Hope.

Three in 10 patients who battle breast cancer will end up with Stage IV Metastatic Breast Cancer, yet only 2% of all breast cancer research dollars benefit the study of this terminal stage.

Grand Worthy President Carl Burnett aims to change those percentages by making METAvivor his charity for the 2018-19 year.

METAvivor is the only organization in the United States exclusively funding metastatic breast cancer research. Each year, they provide grants to individuals with a clinical or other doctoral degree whose proposals show promise in making a difference for the Stage IV breast cancer community.

At the end of Carl's year, he will have the opportunity to sit down with METAvivor staff to go through grant proposals and personally select a research project that he would like to donate his funds to.

Like the Fraternal Order of Eagles, every penny donated to METAvivor is distributed via grants.



# City of Hope

#### THE Grand Madam President's PROJECT

#### GMP ALTHEA LANE,

is also raising money to benefit the Fraternal Order of Eagles' Charity Foundation's Art Ehrmann Cancer Fund, benefiting a variety of cancer-related causes. Every year, City of Hope, a nonprofit clinical research center and hospital in Duarte, Calif., conducts clinical trials enrolling more than 6,000 patients, converting research developments into actual life-saving cures.

Grand Madam President Althea Lane hopes to add to that total as she selects City of Hope's cancer research program as her special project for the 2018-19 fraternal year.

City of Hope has been named a Comprehensive Cancer Center by the National Cancer Institute and has been ranked one of the country's Best Cancer Hospitals by U.S. News and World Report for more than a decade.

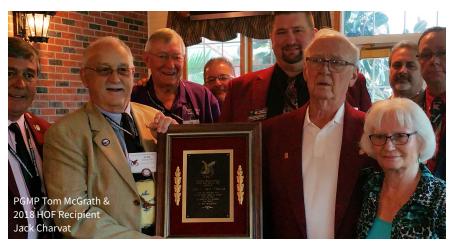
In addition to world class research and care, specialists at City of Hope provide education to patients and their families, hold support groups, provide social resources and a variety of other therapies and service that help to augment the treatment experience.

City of Hope is also a founding member of the National Comprehensive Cancer Network - a group of 21 facilities defining standards for cancer patient care and hosting the world's top cancer specialists to help further society toward finding a solution to the problem facing millions each year.

#### **Nominate An Eagle For Grand Aerie Hall of Fame**

States and Provinces are encouraged to submit their nominees for the Grand Aerie Hall of Fame by January 6. Please note that all Humanitarian, Sports and Entertainment nominations are exempt from the first two items listed below, however the final three requirements still apply. The following are required for all submitted nominations:

- Must be a member of the Grand Aerie.
- · Have 20 consecutive years of membership.
- · Active at the Grand Aerie level.
- Each State/Province limited to one submission per year.
- Nomination documents shall be certified under the Signature of the State/Provincial Worthy President and the signature and seal of the State Provincial Secretary.



# **Grand Auxiliary Accepting Alta Browning Smith Award & Hall Of Fame Nominees**

The Alta Browning Smith and Hall of Fame Awards are prestigious honors presented at the International Convention each year.

A recipient is chosen each year for the Alta Browning Smith Award by the Grand Madam President. This form or one in story form should be submitted by the State/Provincial Auxiliary after a sister has been approved on the floor by the State/Provincial Auxiliary Membership. The form should be sent to the Grand Madam President's address listed on the form, no later than December 1st each year. The Grand Madam President looks at both dedication and service within the Fraternal Order of Eagles as well as within her community. Please include as much information as possible to assist the Grand Madam President in making her decision.

The Grand Auxiliary Hall of Fame Awards are presented each year during the Ladies Auxiliary Member's Banquet. The recipients will receive a plaque and their name will be engraved on the plaques located in the Grand Aerie and Auxiliary Headquarters on the Hall of Fame wall. Application forms for nominees of the Hall of Fame Awards must also be received by December 1st each year. However, the recipients are chosen at the February Board Meeting by the Grand Auxiliary Trustees. Again, please provide as much information as possible on the sister you are nominating.

Neither forms are held over on a year-toyear basis. Any rejected forms from previous years will need to be resubmitted.



#### **Learning How Your Money Helps**

# The Grand Aerie Support You

Operating an organization the size of the Fraternal Order of Eagles requires a substantial amount of resources. Those resources are primarily provided through the biannual Per-Capita Tax paid by each Aerie and Auxiliary to the Grand Aerie.

The Per-Capita Tax made up 74.29% of all Grand Aerie income for the 2017-2018 fraternal year. These funds enable us to provide you with dedicated office support, fund our annual International Convention, support all agent and assignment-related travel and expenses and support all of our internal and external marketing and membership efforts.

On the following pages, you will see totals for all of our received charitable donations, charitable grants issued by the F.O.E. Charity Foundation and graphs breaking down exactly where the Grand Aerie funds come from, and what that money is used to do for our members.

Below each graph will be a breakdown of the various items which make up each category. For example, Travel & Meeting Costs made up 13.09% of the Grand Aerie's expenses last year. Of that amount, 30% was spent on Convention-related travel while just 11.8% was used for all Board Meeting-related travel throughout the year.

The Grand Aerie works hard to ensure your funds are put to good use and we hope the information on the following pages further proves our efforts to help the F.O.E. operate in a logical and efficient manner on your behalf.

CHARITY GRANTS	F.O.E. CHARITIES	CHARITY CONTRIBUTIONS
\$305,469.00	CHARITY FOUNDATION	\$529,499.87
\$436,542.00	MAX BAER HEART FUND	\$469,001.00
\$247,262.00	HANSEN DIABETES FUND	\$246,080.00
\$541,333.00	ART EHRMANN CANCER FUND	\$513,538.00
\$216,707.00	DD DUNLAP KIDNEY	\$232,719.00
\$30,613.00	MUSCULAR DYSTROPHY	\$43,406.00
\$543,657.00	DURANTE CHILDREN'S	\$625,441.00
\$197,724.00	LEW REED SPINAL CORD INJ.	\$303,109.00
\$295,931.00	BLACKIE FLOYD ALZHEIMER'S	\$331,924.00
\$132,781.00	GOLDEN AGE/PARKINSON'S	\$229,938.00
\$193,009.00	MEMORIAL FOUNDATION	\$132,008.00
\$348,681.00	HOME	\$348,402.00
	DRC	\$426,206.00
	EAGLE VILLAGE	\$212,100.29
\$3,489,709.00	TOTALS	\$4,643,372.16

#### Financials A look ahead to the 2018-2019 fiscal year

- The Grand Aerie continues to operate within the budget approved by the delegation. Per-Capita Tax will remain at \$6.00 in November 2018.
- While we opened the DRC and fulfilled our \$25 million commitment to the University of lowa in 2014, our goal was not yet finished, as the Grand Aerie borrowed \$2,100,000 for the Charity Foundation. We are elated to report the membership raised the funds to pay off the remaining balance of the loan. Give yourselves a pat on the back. However, we must continue to fundraise for the DRC to find a cure for diabetes!
- Membership loss is the major challenge facing the F.O.E. Financially, leadership must construct a plan to fund necessary investment in marketing, programs and training to rejuvenate membership while membership-driven income declines.
- The Employees' Pension Fund no longer exists.
   Local Aeries were responsible for 77% of the \$12,000,000 underfunded Pension Fund when

- the Grand Aerie assumed liability. That's \$9,240,000 the Grand Aerie borrowed on behalf of the Local Aeries to fully fund the Pension Fund, allowing it to be terminated and beneficiaries to be fully paid.
- The debt payment of \$1,800,000 per year for the Pension Fund loan accounts for 23% of the Per Capita tax received and 17% of the total revenue received per year. This is a fixed amount that will be part of the budget for several years. If membership revenue continues to decline, this will consume a larger percentage of the budget each year. Operating expenses have decreased or remained flat for seven consecutive years. The increase in the per capita tax rate passed in 2013 is no longer compensating for the loss of membership. Declining membership and paying off the debt are the two greatest obstacles this organization currently faces.



**How is your \$12 in Per Capita Tax utilized?** The above graphs break down our expenditures for the 2017-2018 fraternal year with explanations of each category below.

### 74.29% PER CAPITA TAX • \$8,079,284

Twice each year, Aeries and Auxiliaries pay a per-member tax which serves as the primary generator of funds for Grand Aerie operations. Currently, the Per Capita Tax amount is \$6 per-six month period.

#### 2 14.10% OTHER • \$1,533,014

Supplies sales, store sales, affinity program income, dissolved Aerie returned income, etc.

# 5.13% MEMBERSHIP FEES • \$558,012

The portion of Membership Fees available to the Grand Aerie after the percentage refunded to the State/Provincial Aerie.



Interest accumulated by Grand Aerie investments and accounts.



Funds generated by Convention registration, banquet ticket sales and the Convention Program book and sponsorships.







Soar, brochures, convention expenses, membership awards, contests & awards, Membership/Marketing programs, legislative. (PCT Breakdown - \$2.82)



Audit fees, legal expenses, licensing & regulations, network & IT, insurance, officer salaries, etc. (PCT Breakdown - \$2.44)



Other: Interest expenses (loans), pension funding. (PCT Breakdown - \$2.38)



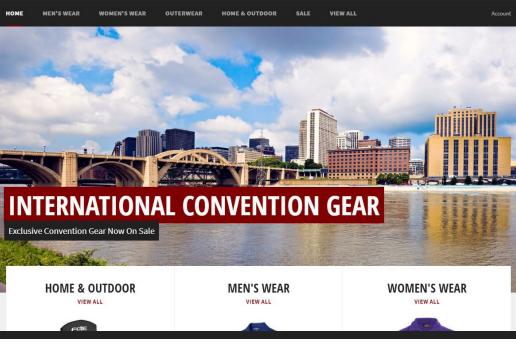
Grand Aerie Staffing: Total payroll for Grand Aerie employees including department heads. (PCT Breakdown - \$2.11)



Conventions & Regional conferences, GWP and GMP travel, board meetings, representative assignments, deputy & agent travel, Incoming Presidents meetings. (PCT Breakdown - \$1.57)



Utilities, building maintenance, capital improvements, real estate taxes, internet & phone, office supplies, copier leases, postage. (PCT Breakdown - \$0.69)



# **EAGLES** STORE

For the first time ever, the Fraternal Order of Eagles is offering a promo code to use while shopping on the online store! To get things kicked off, we would like to offer you our first discount code just for reading this SOAR!

While checking out, use the promo code SOAR10 and get 10% off your entire cart!\* With a wide array of categories, you can now find the perfect item for you and all your Eagle brothers and sisters for even less!

Enter code SOAR10 at checkout for a 10% savings on your purchase!

\*Promo code invalid on Eagle Village shirts and METAvivor ties as proceeds from those items go to charity.



#### TOM MCGRATH POLO | \$19.99

Show off your Eagle pride with this red, white and blue polo shirt personally selected by Tom McGrath for his year as Grand Worthy President.



### GREY DALLAS CONVENTION T-SHIRT | \$10

If you missed out on this year's International Convention, now's your chance to get one of two exclusive Dallas 2018 T-shirts before they run out!



#### BLUE DALLAS CONVENTION T-SHIRT | \$10

In July, we visited the heart of Texas for another great International Convention. If you missed out on a souvenir, you still have time to act!



Our F.O.E. Racing driver is in the midst of a run for the 2018 NASCAR Camping World Truck Series Championship. Grab your official Justin Haley F.O.E. Gear and cheer on the #24 Truck this fall!



# **RECRUITMENT** & Retention

#### MEMBERSHIP KITS

Having a membership drive or event at your Aerie/Auxiliary is one of the BEST ways to grow your membership by signing new members. If you are holding an upcoming event and would like to request the F.O.E. Membership Kit, please contact the Membership Department at least 3 weeks before your event and we

will send a variety of materials including Aerie & Auxiliary Applications, a variety of FOE Brochures, apparel, items to raffle off and more. To request a kit, contact the Membership Department at membership@foe. com or by phone at 614-883-2177. The kits are \$35, including shipping.

#### FOR MORE INFO,

check out our

Membership Resources
on the Forms & Logos
page of the MembersOnly website. The tools
included there provide
additional insight in
how you can help your
Aerie/Auxiliary grow!

#### 30-60-90 PLAN

Statistics show that the majority of our dropped members each year are within their first three years of membership. After three years, our retention rate is incredibly high, making it significantly important that our Aeries & Auxiliaries find more ways to engage new members in their early years of membership. The 30-60-90 plan was developed to kickstart your relationship with your new members by forming a committee to reach out to new members 30 days, 60 days and 90 days into their Eagle experience to invite them to social events, meetings and more to integrate them into the membership. Make use of this great tool and improve your retention rates!

#### REACHING OUT AND GAINING MEMBERS

When was the last time YOU asked someone to join? In order to grow, we need everyone to reach out to someone they know and follow these tips:

- · Close the deal. Carry an application with you.
- Make your Aerie/Auxiliary an inviting place to be
- Start a New Aerie or Auxiliary to expand our reach.
- Be on the same team! When the Aerie and Auxiliary work together, EVERYONE is more successful!
- Use the tools available on foe.com's Members-Only section and watch our numbers grow!

#### 2017-2018 TOP PRODUCERS

Top Aerie	Producers	Top Auxiliary	Producers
Coeur d'Alene, Idaho Aerie #486	531 members	Puyallup, Washington Auxiliary #2308	243 members
Burnham, Pennsylvania Aerie #4294	469 members	Port Orange, Florida Auxiliary #4089	197 members
Lima, Ohio Aerie #370	457 members	Lake Havasu City, Arizona Auxiliary #4299	195 members
Lake Havasu City, Arizona Aerie #4299	388 members	Okahumpka, Florida Auxiliary #4273	194 members
Yuma, Arizona Aerie #4538	369 members	Grand Haven, Michigan Auxiliary #925	173 members
New Market, Virginia Aerie #4264	340 members	Massillon, Ohio Auxiliary #190	157 members
Cape Coral, Florida Aerie #3957	330 members	Coeur d'Alene, Idaho Auxiliary #486	151 members
Whitehall, Michigan Aerie #3214	302 members	Fredericksburg, Virginia Auxiliary #4123	141 members
Edgewood, Pennsylvania Aerie #1801	301 members	Alexandria, Indiana Auxiliary #1771	128 members
Grand Haven, Michigan Aerie #925	279 members	Hanover, Pennsylvania Auxiliary #1406	128 members
Top Individual.	Aerie Producers	Top Individual Aux	iliary Producers
Tim Tabor Hillsboro, Ohio #1161	106 members	Dixie Berry Coshocton, Ohio #761	63 members
Ronald Lane Cape Coral, Florida #3957	104 members	Eleanora Capaul Coeur d'Alene, Idaho #486	48 members
Marty Newton Port Charlotte, Florida #3296	97 members	Renee Sullivan Fredericksburg, Virginia #4123	44 members
Danny Coe Washington Court House, Ohio #423	92 members	Lenny Zuchegno Massillon, Ohio #2370	41 members
Jeffrey Cunningham Englewood, Florida #3885	90 members	Helen Monette Socorro, New Mexico #4017	40 members
Robert Kuschel Grand Rapids, Minnesota #2469	87 members	Valerie Whidden Okeechobee, Florida #4509	39 members
Gaylia Young Surprise, Arizona #4534	86 members	Janice Shirey Sligo, Pennsylvania #3807	37 members
Larry Biss North Platte, Nebraska #2839	84 members	Chris Starbuck Wellington, Ohio #2051	36 members
William Huston Okeechobee, Florida #4509	84 members	Allyson Grills Wellington, Ohio #2051	35 members
David Fischer Louisville, Ohio #2374	82 members	Susan Wangler West Branch, Michigan #3646	34 members

THANK YOU TO EVERYONE WHO SIGNED A MEMBER DURING THE LAST FRATERNAL YEAR!







### **GRAND WORTHY** PRESIDENT AWARDS

2018 - 2019



7 Members

Short Sleeve Button-Up Shirt



20 Members

Lightweight Wind Jacket

For every new or re-enrolled member, you will receive one entry into a drawing for 6 Prizes to be awarded at the 2019 International Convention in Louisville. The prize drawings will be:

\$500 - \$1,000 - \$2,000 - \$3,000 - \$4,000 - \$4,500

ADDITIONALLY - Each raffle will take place a second time exclusively for those attending convention!







# Grand Madam President Awards 2018 - 2019



In Louisville, Althea will be giving away \$10,000 in cash prizes.

Monday-Wednesday: 20 \$100 prizes each day

Thursday: 20 \$100 prizes, 2 \$500 prizes, 1 \$1,000 prize



















#### 4 Members

(Your Choice Of)

- 10 oz. Vino2Go Wine Tumbler
  - Pack & Go Toiletry Bag
  - Deluxe Windshield Shade

#### 15 Members

(Your Choice Of)

- Deluxe Back Seat Multi-Organizer
- Oster Black Electric Wine Opener
  - Velura Travel Quillow

(Your Choice Of)

- · Alpha Power Bank/Jump Starter
- Leverage Lte. Wheeled Boarding Bag
- Silent 12-Bottle Wine Refrigerator



# Membership

THE HEARTBEAT OF THE F.O.E.







#### IT STARTS WITH YOU!

For more information, contact the Grand Aerie Membership Department at membership@foe.com or call 614-883-2177.





**FOCUS ON THE THREE R'S OF MEMBERSHIP** 

# Retain. Reach Out. Reenroll.

Retain. • KEEPING YOUR MEMBERS ENGAGED.

Reach out.

**•EXPANDING OUR REACH** 

•GAINING NEW MEMBERS EACH MONTH

•COMMUNICATING WITH PROSPECTS

Reenroll.

•MAKING AN EFFORT TO BRING BACK

**THOSE WE HAVE LOST** 

Don't let membership slip through the cracks - follow the three R's today!





#### **New Rec Center Opening This Winter**

Donate now and be a part of the new building forever!

Later this year, Eagle Village will open it's brand new recreation center, with a beautiful view of the Village pool area, a full, covered patio, extensive space for great activities and more!

Support Eagle Village by taking advantage of one of the great opportunities listed below and make your Aerie/Auxiliary a permanent fixture at the beautiful new Eagle Village rec center.



#### **Customizable Recognition Opportunities**

Visit the Eagle Village page at foe.com to download the official form.



#### 1" x 3" gold nameplate

Up to 2 text lines, each 20 spaces max

\$500

Eagle Village Bradenton, FL 2018

#### 4" x 8" quarry tile

Up to 3 text lines, each 20 spaces max

\$1,000

F.O.E.
Eagle Village
Bradenton,FL
Est. 1961
Recreation Center
2018

#### 8" x 8" quarry tile

Up to 6 text lines, each 20 spaces max

\$10,000

941-755-1976 • eaglevillage@foe.com





#### The Fraternal Order of Eagles stands strong behind the men and women who serve and protect us.

#### Offering One Free Year of Membership to new or reenrolled:

- Active Military incl. National Guard & Reserves Active & Retired EMTs
- Honorably Discharged/Inactive Military
- Active & Retired Law Enforcement
- Active & Retired Firefighters

- Volunteer Firefighters & EMTs
- Active & Retired Correctional Officers

#### Your membership provides access to the countless benefits of being an Eagle.

- Access to our exclusive library of discounts on hotels, rental cars, insurance, vacations, cruises, prescription medications and more through our affinity partners.
- Admission to nearly 1,500 Aeries across the United States and Canada.
- Ability to participate in various Eagles programs and events throughout the year including our annual International Convention.
- Home delivery of Soar. Our full-color, bi-annual publication that provides updates and information on Eagle activity.
- Protection for your family through the F.O.E. Memorial Foundation including:













DENTAL RENEFITS

OPTICAL CARE

PSYCHIATRIC CARE HOSPITAL IZATION

#### THE FRATERNAL ORDER OF EAGLES

# CHILDRENS ART CONTEST

Help area youth sharpen their creative skills by participating in the 2019 Children's Art Contest. Children in grades 3-6 can create an original work of art on the theme of "My Favorite Thing" for a chance to win cash prizes.

Members are encouraged to reach out to local schools to incorporate the contest in their art curriculums.

Encourage your local school to submit entries to the Grand Aerie Headquarters by February 15, 2019. Winners will be announced on March 15 and names of winners will be published online.

PRI7FS

**GRAND PRIZE** 

1ST PLACE	\$200
2ND PLACE	\$100
3RDPLACE	\$75
4TH PLACE	\$50

(All prizes awarded at each grade level excluding the Grand Prize)



2018 GRAND PRIZE WINNER **LUMA STEIN** BROOKVILLE, PA #983

# The Fraternal Order of Eagles 2019 Bulletin Contest

We're looking for the best Aerie/Auxiliary bulletins from across the United States and Canada to enter the 2019 Grand Aerie Bulletin Contest. Choose your best bulletin (print or electronic) from the months of September, October or November, and submit it with a completed entry form to the Grand Aerie Marketing Department by January 18, 2019, for consideration. Winners will be announced on March 1, 2019, and will receive plaques commemorating their achievement to be presented at their respective State/Provincial Conventions.

Showcase how your Aerie/Auxiliary communicates by entering this year's contest. To download the official entry form, visit the Bulletin Contest page at www.foe.com.

#### **NEW THIS YEAR!**

Winners in each competition class will recieve a \$50 gift card to the F.O.E. Online Store and the Grand Prize winner will recieve a \$100 gift card!

# **R**GOD, FLAG, **COUNTRY**



#### TEACHING THE VALUE OF PRIDE AND FAITH TO OUR YOUTH SINCE 1967.

Each year, children from across the United States and Canada inspire the masses through our God, Flag & Country International Oratory Competition. Youth ages 10-15 create original three-minute speeches centered around what God, flag and/or country means to them and perform on various levels for a chance to participate

in the International Finals, held annually at the F.O.E.'s International Convention. Show your community youth the value of public speaking by getting involved in God, Flag & Country. To see this year's international finalists perform, visit the God, Flag & Country page at www.foe.com.

### F.O.E. INTERNATIONAL SPORTS

**FEATURING** 

# 2019 WINTER HORSESHOES HOSTED BY: DEER VALLEY #3871 Deer Valley #3871 welcomes all to the 7th annual Winter Horseshoes Tournament! The tournament will be held on February 15, 16 and 17 with an entry fee of \$20.00. Entry forms and full details can be found on the sports section of www.foe.com

# The Grand Aerie is currently accepting bids on the following 2019 tournaments:

Men's Bowling - Women's Bowling - Summer Horseshoes
Pool - Softball - Golf

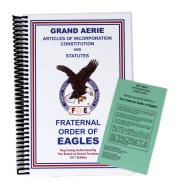
LEARN MORE ABOUT OUR SPORTS PROGRAMS AT WWW.FOE.COM

#### **IT TAKES TOOLS**

#### TO BUILD A HOME

Help your Aerie or Auxiliary flourish by taking advantage of the great resources available to you through the Grand Aerie Supply Department. From Constitutions & Statutes to Ritual books and dues receipt cards, our Supply Department has the items necessary to make sure you continue to reach your full potential.

#### Educational tools that will guide your Aerie to success.



### CONSTITUTION & STATUTES | \$6 AERIE DIRECTORIES | \$3.50

Purchase a copy of our new easy-to-use spiral bound Constitution & Statutes, with changes through the 2017 Convention, or visit one of the many Aeries across the jurisdiction with the help of our new Aerie Directory, published in March 2018.



FULL ZIP FLEECE | \$19.99

Keep warm during your next big outdoor Fraternal Order of Eagles event with this comfortable fullzip fleece jacket with pocket.



#### **BRIDGE TO THE CURE BROCHURE**

Learn more about the F.O.E. Diabetes Research Center's Bridge to the Cure Campaign with this new brochure, designed to answer questions about the next phase of the DRC and inspire your members to help us find a cure for diabetes once and for all

BROCHURES ARE AVAILABLE THROUGH THE SUPPLY DEPARTMENT IN LIMITED QUANTITY

#### AT NO CHARGE.

(Shipping & Handling still applies).

#### Promotional tools that will help to increase your membership.



#### **COMPLIANCE BROCHURE**

Find out more about how you can ensure your Aerie or Auxiliary stays in compliance with the Grand Aerie with this new all-inclusive guide.



#### **GRANT GUIDE**

Learn more about how to apply for and obtain grants, what qualifies under the charity foundation and how you can make use of the HOME Fund.



# **Keep Compliant**

By Following These Simple Steps

Compliance is the key to maintaining a healthy Aerie and Auxiliary. To ensure you're in full compliance with the Grand Aerie, make sure your Aerie/Auxiliary has submitted the following to the Grand Aerie Compliance Department.

- Entire policy for General Liability Insurance for Aerie & Auxiliary with the Grand Aerie Fraternal Order of Eagles named as Additionally Insured. Auxiliary must be policy holder on either the Aerie policy or on their own policy.
- $\bullet$  Bond or Employee Dishonesty coverage within your policy.
- •Liquor Liability Insurance
- •Signed 2017 Affiliation Agreement
- •990 filed for Fraternal Year ending on May 31, 2017. If an extension is filed, deadline is April 15, 2018. The extension must be submitted to the Grand Aerie Compliance Department.
- Per Capita Tax, Membership Fees, Supplies Invoices and Dues Reminders Invoices paid in full to date.
- Auditor & Treasurer Reports
- House Rules Submitted to the Grand Secretary's Office

IF YOU HAVE QUESTIONS OR CONCERNS, CONTACT COMPLIANCE@FOE.COM OR CALL 614-883-2216.





THE FRATERNAL ORDER OF EAGLES 1623 GATEWAY CIRCLE SOUTH GROVE CITY, OHIO 43123

NONPROFIT
ORGANIZATION U.S.
POSTAGE PAID
PEWAUKEE, WI
PERMIT NO. 3196

# **VISIT THE NEW LOOK**

# **EAGLES STORE**

Show off your Eagles style with exclusive official Fraternal Order of Eagles apparel from the revamped F.O.E. Store. Our recently launched new store front makes it easier than ever to buy quality goods at great prices. From polos and jackets to camping chairs and branded luggage, the FOE Store has everything you need to make your next getaway easier.

# Your official provider of Fraternal Order of Eagles Merchandise



# CARL BURNETT METAVIVOR TIE | \$20

All proceeds from the sale of Carl's official METAvivor tie will benefit the Grand Worthy President's Project - METAvivor.



# EAGLE VILLAGE T-SHIRT | \$10

Show your support for Eagle Village with this great new fundraising t-shirt. Proceeds will benefit the Village's brand new recreation

nter.